

QUEBECOR



Supplementary Disclosure

**Quarter / 12-Month Period
Ended December 31, 2020**

For additional information, please contact
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QUEBECOR INC.

Supplementary Disclosure December 31, 2020 Net Income Attributable to Shareholders

	4th Quarter		Full Year	
	2020	2019	2020	2019
Net income per share (basic)	\$0.64	\$0.57	\$2.41	\$2.55
Net income, before gains and losses on valuation and translation of financial instruments, unusual items and discontinued operations	\$0.66	\$0.63	\$2.36	\$2.27

Reconciliation of earnings per share

	4th Quarter		Full Year	
	2020	2019	2020	2019
Net income per share, before gains and losses on valuation and translation of financial instruments, unusual items and discontinued operations	\$0.66	\$0.63	\$2.36	\$2.27
Other adjustments ¹ :				
Unusual items	(0.02)	(0.01)	(0.11)	(0.08)
(Loss) gain on valuation and translation of financial instruments	-	(0.05)	0.03	(0.02)
Discontinued operations	-	-	0.13	0.38
Total	(0.02)	(0.06)	0.05	0.28
Reported net income per share (basic)	\$0.64	\$0.57	\$2.41	\$2.55

¹ After taxes and non-controlling interest.

QUEBECOR INC.

Supplementary Disclosure December 31, 2020 Capital Structure

(all amounts in millions of Canadian dollars)

Quebecor Inc.

Mortgage loan due in 2022	\$ 45.9
	\$ 45.9

Quebecor Media Inc.

Revolving credit facility due in 2022 (availability: \$300)	\$ -
5 3/4% Senior Notes due in 2023	1,093.4
6 5/8% Senior Notes due in 2023	500.0
	<u>1,593.4</u>

Videotron Ltd.

Revolving credit facility due in 2023 (availability: \$1,500)	-
5% Senior Notes due in 2022	1,018.0
5 3/8% Senior Notes due in 2024	763.5
5 5/8% Senior Notes due in 2025	400.0
5 3/4% Senior Notes due in 2026	375.0
5 1/8% Senior Notes due in 2027	763.5
4 1/2% Senior Notes due in 2030	800.0
	<u>4,120.0</u>

TVA Group Inc.

Revolving credit facility due in 2022 (availability: \$75)	27.1
	<u>27.1</u>

Other debt

	-
Total Quebecor Media Inc.	\$ 5,740.5

TOTAL LONG-TERM DEBT ¹	\$ 5,786.4
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Bank indebtedness	1.7
Exchangeable debentures - Quebecor Inc.	2.1
Convertible debentures (cost if settled in cash at maturity) - Quebecor Inc. ²	150.0
Lease liabilities	173.3
(Asset) liability related to derivative financial instruments	(597.1)

Cash and cash equivalents :

TVA Group Inc.	2.8
Other	133.9
	<u>\$ 136.7</u>

¹ Excludes changes in the fair value of long-term debt related to hedged interest rate risk and financing fees. See Note 18 to Consolidated Financial Statements.

² Based on the market value of a number of shares obtained by dividing the outstanding principal amount by the market price of a Quebecor Inc. Class B share on December 31, 2020, subject to a floor price of approximately \$26.20 and a ceiling price of approximately \$32.76.

QUEBECOR INC.

Supplementary Disclosure December 31, 2020 Consolidated Net Debt Leverage Ratio

(all amounts in millions of Canadian dollars, except ratios)

	2020				2019
	<u>Dec 31</u>	<u>Sep 30</u>	<u>Jun 30</u>	<u>Mar 31</u>	<u>Dec 31</u>
Total long-term debt ¹	\$5,786.4	\$5,952.1	\$6,019.1	\$6,224.4	\$5,986.1
Add (deduct):					
(Asset) liability related to derivative financial instruments	(597.1)	(798.6)	(902.9)	(1,043.9)	(677.7)
Lease liabilities	173.3	168.0	157.1	153.0	137.9
Bank indebtedness	1.7	15.2	20.6	16.6	29.4
Cash and cash equivalents	(136.7)	(40.7)	(25.0)	(43.8)	(14.0)
Consolidated net debt excluding convertible debentures	\$5,227.6	\$5,296.0	\$5,268.9	\$5,306.3	\$5,461.7
Divided by: trailing 12-month adjusted EBITDA	\$1,952.6	\$1,920.3	\$1,916.2	\$1,895.5	\$1,879.5
Consolidated net debt leverage ratio	2.68x	2.76x	2.75x	2.80x	2.91x

¹ Excludes changes in the fair value of long-term debt related to hedged interest rate risk and financing fees. See Note 18 to Consolidated Financial Statements.

TELECOMMUNICATIONS

Supplementary Disclosure December 31, 2020 Operating Results

	2020				2019
	Dec 31	Sep 30	Jun 30	Mar 31	Dec 31
Revenue-Generating Units ('000) ¹⁻²	6,147.9	6,104.9	6,100.2	6,085.2	6,076.2
Mobile Telephony Lines ('000)	1,481.1	1,452.6	1,404.9	1,369.8	1,330.5
Homes Passed ('000)	2,994.7	2,983.3	2,970.9	2,958.0	2,950.1
Internet Subscribers ('000) ²	1,796.8	1,769.8	1,749.3	1,733.4	1,727.3
Penetration of Homes Passed	60.0%	59.3%	58.9%	58.6%	58.6%
Television Subscribers ('000)	1,475.6	1,481.8	1,497.3	1,512.1	1,531.8
Penetration of Homes Passed	49.3%	49.7%	50.4%	51.1%	51.9%
Wireline Telephony Lines ('000) ²	924.7	947.8	976.5	998.2	1,027.3
Penetration of Homes Passed	30.9%	31.8%	32.9%	33.7%	34.8%
Over-the-Top Video Subscribers ('000)	469.7	452.9	472.2	471.7	459.3

	4th Quarter			Full Year		
	2020	2019	VAR	2020	2019	VAR
(in millions)						
Revenues						
Internet	\$292.3	\$282.7	3.4%	\$1,131.4	\$1,114.3	1.5%
Television	220.0	239.5	-8.1%	903.6	974.4	-7.3%
Mobile Telephony	170.2	157.2	8.3%	658.5	600.7	9.6%
Wireline Telephony	83.3	83.7	-0.5%	338.4	341.1	-0.8%
Equipment Sales	128.4	99.6	28.9%	408.9	269.8	51.6%
Other	46.6	44.5	4.7%	181.7	175.8	3.4%
Videotron	940.8	907.2	3.7%	3,622.5	3,476.1	4.2%
Retail and Eliminations	0.1	1.4		0.1	4.3	
Telecommunications	\$940.9	\$908.6	3.6%	\$3,622.6	\$3,480.4	4.1%
Adjusted EBITDA						
Videotron	\$481.7	\$462.5		\$1,864.4	\$1,802.8	
Retail	0.0	0.2		0.0	0.6	
Telecommunications	\$481.7	\$462.7	4.1%	\$1,864.4	\$1,803.4	3.4%
Cash flows used for:						
Additions to PP&E	\$117.0	\$115.6		\$429.3	\$476.8	
Additions to Intangible Assets	14.4	65.7		180.1	468.0	
Telecommunications	\$131.4	\$181.3	-27.5%	\$609.4	\$944.8	-35.5%
Mobile Telephony ABPU ³	\$50.52	\$51.89		\$50.85	\$52.56	
Total ABPU ³	\$50.21	\$49.99		\$49.94	\$50.00	

¹ Revenue-generating units (" RGUs ") are the sum of subscriptions to the television, Internet access and Club illico over-the-top video services, plus subscriber connections to the wireline and mobile telephony services.

² Internet subscribers and wireline telephony lines were adjusted as at the end of March 31, June 30 and September 30, 2020 to correct an irregularity identified in the RGU growth compilation systems.

³ Average billing per unit (" ABPU ") is an indicator used to measure monthly average subscription billing per revenue-generating unit.

QUEBECOR INC.

Supplementary Disclosure December 31, 2020 Shares Held in Subsidiaries

	Number of shares	Equity (%)	Voting (%)
<u>Shares held by Quebecor Inc.</u>			
Quebecor Media Inc.	79,377,062	100.0%	100.0%
<u>Shares held by Quebecor Media Inc.</u>			
TVA Group Inc.	29,539,364	68.4%	99.9%

QUEBECOR INC.

Supplementary Disclosure December 31, 2020 Note to Investors

Note to Investors

Investors should note that this Supplementary Disclosure document presents financial information on a consolidated basis for Quebecor Inc. and its Telecommunications reporting segment. The financial figures included in this document are reported in Canadian dollars.

Detailed Financial Information

For a detailed analysis of Quebecor Inc.'s results for the financial year 2020, please refer to the Management Discussion and Analysis and Consolidated Financial Statements of Quebecor Inc., available on the Company's website at http://www.quebecor.com/en/quarterly_doc_quebecor_inc or from the SEDAR filing service at <http://www.sedar.com>.

Non-IFRS Financial Measures

The non-IFRS financial measures used by Quebecor Inc. to assess its financial performance, such as adjusted EBITDA, adjusted income from continuing operating activities, cash flows from operations, free cash flows from continuing operating activities and consolidated net debt leverage ratio are not calculated in accordance with or recognized by IFRS. Quebecor Inc.'s method of calculating these non-IFRS financial measures may differ from the methods used by other companies and, as a result, the non-IFRS financial measures presented in this document may not be comparable to other similarly titled measures disclosed by other companies. We refer investors to our Management Discussion and Analysis for the financial year 2020 under "Non-IFRS Financial Measures" for a complete description of these measures as well as a reconciliation to the most directly comparable measures calculated in accordance with IFRS.